



Grain Transportation Report

A weekly publication of the Transportation and Marketing Programs/Transportation Services Branch www.ams.usda.gov/tmdtsb/grain

WEEKLY HIGHLIGHTS

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August 17, 2006

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The next release is Aug. 24, '06

PNW Corn Export Inspections Highest in Over 2 Years

Although total **export inspections** were down almost 22 percent from last week, corn export inspections in the Pacific Northwest (PNW) were 64 percent higher. About 13.1 million bushels of corn were inspected - representing the highest weekly level of corn inspections in the PNW since June 3, 2004. Shippers transported about 11 million bushels of the corn inspected this week in the PNW to Taiwan and Korea.

High Diesel Prices Exacerbate Driver Shortage

High **diesel prices** are exacerbating problems in the trucking industry. According to the American Trucking Associations, there is a national shortage of about 20,000 drivers. The shortage may worsen as mounting fuel costs force many truck owner-operators out of the market, further tightening resources in the trucking industry.

Strong Atlantic Market Drives Up Ocean Freight Rates

Strong demand to move minerals and grains, particularly in the Atlantic market, has been driving up ocean freight rates. In the prior 3 weeks, the Gulf-to-Japan rate has risen by 9 percent, while the PNW-to-Japan rate has increased by 11 percent. During the same period, the spread between the two rates has grown by 5 percent.

Low Water Conditions Expected to Continue...

Low water conditions on the Mississippi and Ohio Rivers are expected to continue for the near term until the region gets much needed rain. Conditions on the Mississippi River have prompted the U.S. Coast Guard to issue an advisory that requires barge operators to run fewer barges per tow with lighter loads. On the Upper Mississippi River from St. Louis south, the maximum draft for northbound loads is 9 ft.; southbound 9.6 ft.

...As Barge Rates Remain Elevated...

Barge rates will likely stay at elevated levels due in part to current low water conditions on the Mississippi and Ohio Rivers. Barge rates are increasing more for the lower Mississippi River than the upper Mississippi or Illinois River. The increased demand for barges on the lower Mississippi indicates that barge companies are concentrating activities on that section while waiting for better operating conditions on the upper Mississippi.

...And Grain Movements Shift From Barge to Rail

to increase 4.2 percent, while exports are projected to increase 1.7 percent.

High barge rates and low water levels on the Mississippi and Ohio Rivers have contributed to more grain being shipped by rail. Consequently, rail grain deliveries to the Mississippi Gulf were up 59 percent from last week. For the 4 weeks ending August 9, rail deliveries to **Mississippi Gulf ports** were 370 percent above the same period last year. Rail deliveries to **PNW ports** were 15 percent above the same 4 weeks last year and 55 percent above the 4-year average.

Fall Agricultural Transportation Outlook: Grain Transportation Demand Expected to Remain Strong Increased total projected usage of corn, sorghum, soybeans and wheat indicates that grain transportation demand will remain strong for the 2006/07 crop year. The August 11, 2006, USDA World Agricultural Supply and Demand Estimates project that 2006/07 total usage of the top four U.S. grain crops will increase to nearly 17.2 billion bushels, which is 3.6 percent more than the prior crop year. Total domestic use is projected

Feature Article/Calendar

U. S. Corn and Soybean Exports to Japan: Strong Inspection Numbers Emerge for the Mississippi Gulf

In terms of quantity and proportion, an increasing amount of corn and soybeans is being exported to Japan via the Mississippi Gulf. From January to July 2005 (before Hurricanes Katrina and Rita made landfall), 71 percent of corn and 81 percent of soybeans inspected for export to Japan were inspected in the Mississippi Gulf (tables 1 and 2). During the same period this year, those percentages jumped to 79 and 93 percent.

According to USDA inspection data, corn is primarily exported to Japan through two major port regions – the Mississippi Gulf and the Pacific Northwest (PNW) (table 1). Corn inspections in the PNW have fallen from nearly 2.7 million metric tons during the first seven months of 2005 to a little more than 2 million during the same period this year. In contrast, an additional 1.2 million metric tons of corn were inspected in the Gulf for export to Japan.

Soybean exports to Japan are inspected through four port regions – the Mississippi Gulf, the PNW, the Atlantic region, and the Great Lakes region (table 2). From January to July 2005, about one-fifth of soybeans exported were inspected in the combined port regions of the PNW, Atlantic, and the Great Lakes. During the same period this year, the proportion of soybean inspections through those three port regions has fallen to less than one-tenth.

A closer look at transportation indicators provides insight into this marked shift in inspection numbers. The cost of transportation by all modes - truck, barge, and ocean - through the Gulf began to decrease substantially during the early part of 2006. For example, modal transportation cost comparisons for shipping corn from Minneapolis to Japan indicate that total transportation costs as a percentage of landed costs (farm value plus total transportation) were nearly identical between the PNW and the Gulf during the 1st quarter of 2006. Previously, total transportation costs as a percentage of landed costs had been significantly higher through the Gulf (see the feature article in the July 13, 2006 GTR). The decrease in the ocean rate spread between the PNW and the Gulf also likely contributed to increasing exports from the Gulf.

Another issue that could explain the shift in corn and soybean exports to Japan is capacity constraints in other port regions. Consider PNW ports - from January to July 2006, more wheat was shipped through the PNW when compared to the same period last year (see table 16 in the Aug 3, 2006 GTR). Thus, fewer transportation resources may have been available in the PNW for other grain exports. Also, a shift in corn and soybean exports to Japan is consistent with the overall increase in agricultural export activity in the Mississippi Gulf. Following last year's devastating port situation in the aftermath of Hurricanes Katrina and Rita, this presents a positive outlook for export activity in the Gulf and for shippers looking at transportation prospects for this season. Anetra.Harbor@usda.gov

Table 1: Inspections of Corn Destined for Japan by Port Region (1,000 Metric Tons)

| | Ja | an through July 20 | 06 | J | an through July 20 | 05 |
|----------|-------|--------------------|-------|-------|--------------------|-------|
| | Gulf | PNW | Total | Gulf | PNW | Total |
| January | 1,044 | 288 | 1,331 | 1,007 | 228 | 1,235 |
| February | 857 | 338 | 1,194 | 939 | 255 | 1,194 |
| March | 1,534 | 431 | 1,965 | 1,042 | 437 | 1,479 |
| April | 965 | 98 | 1,063 | 957 | 371 | 1,327 |
| May | 1,021 | 301 | 1,322 | 745 | 547 | 1,293 |
| June | 1,179 | 248 | 1,428 | 1,061 | 583 | 1,645 |
| July | 1,140 | 300 | 1,441 | 768 | 239 | 1,006 |
| YTD | 7,740 | 2,005 | 9,745 | 6,520 | 2,660 | 9,180 |
| % Total | 79% | 21% | 100% | 71% | 29% | 100% |

Source: USDA, Federal Grain Inspection Service

Table 2: Inspections of Soybeans Destined for Japan by Port Region (1,000 Metric Tons)

| | | Jan | through July | 2006 | | _ | Jan | through July | 2005 | |
|----------|-------|-----|--------------|-------|-------|-------|-----|--------------|-------|-------|
| | Gulf | PNW | Atlantic | Lakes | Total | Gulf | PNW | Atlantic | Lakes | Total |
| January | 284 | 8 | 26 | | 318 | 219 | 9 | 32 | | 260 |
| February | 161 | | | | 161 | 225 | | | | 225 |
| March | 298 | | 26 | | 324 | 261 | 8 | 32 | | 301 |
| April | 181 | | | | 181 | 153 | | | | 153 |
| May | 171 | 9 | | 17 | 198 | 178 | 84 | | 19 | 281 |
| June | 225 | | 26 | | 251 | 106 | 67 | 33 | | 206 |
| July | 215 | | | | 215 | 128 | 9 | 0 | | 137 |
| YTD | 1,533 | 17 | 79 | 17 | 1,649 | 1,271 | 176 | 97 | 19 | 1,563 |
| % Total | 93% | 1% | 5% | 1% | 100% | 81% | 12% | 6% | 1% | 100% |

Source: USDA, Federal Grain Inspection Service

Grain Transportation Indicators

Table 1 **Grain Transport Cost Indicators**¹

| | Truck | Rail ² | Barge | Ocean | |
|-------------|-------|-------------------|-------|-------|---------|
| Week ending | | | | Gulf | Pacific |
| 08/16/06 | 206 | 270 | 316 | 202 | 237 |
| 08/09/06 | 205 | 242 | 318 | 195 | 227 |

¹Indicator: Base year 2000 = 100; Weekly updates include truck = diesel (\$/gallon); rail = nearby secondary rail market (\$/car);

 $barge = spot \ Illinois \ River \ basis \ (index = percent \ of \ tariff \ rate); \ and \ ocean = routes \ to \ Japan \ (\$/metric \ ton)$

Source: Transportation & Marketing Programs/AMS/USDA

Market Update: U.S. Origins to Export Position Price Spreads (\$/bushel)

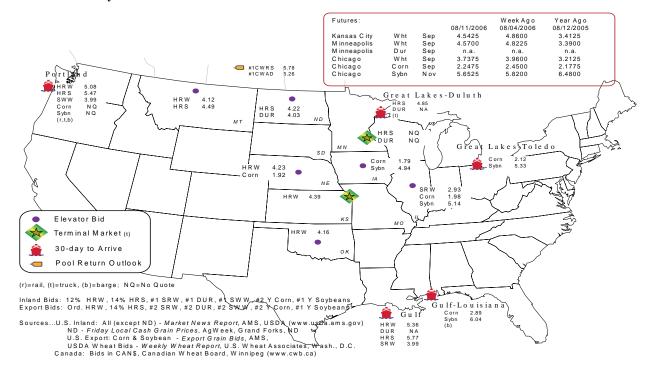
| Commodity | OriginDestination | 8/11/2006 | 8/4/2006 |
|-----------|-------------------|-----------|----------|
| | | | |
| Corn | ILGulf | -0.91 | -0.81 |
| Corn | NEGulf | -0.97 | -0.89 |
| Soybean | IAGulf | -1.10 | -1.13 |
| HRW | KSGulf | -0.97 | -0.89 |
| HRS | NDPortland | -1.25 | -1.25 |

Note: nq = no quote

Source: Transportation & Marketing Programs/AMS/USDA

The **grain bid summary** illustrates the market relationships for commodities. Positive and negative adjustments in differential between terminal and futures markets, and the relationship to inland market points, are indicators of changes in fundamental market supply and demand. The map may be used to monitor market and time differentials.

Figure 1 **Grain bid summary**



²The rail indicator is not an index. It is the difference between the nearby secondary rail market bid for this week and the average bid for year 2000 (+) 100.

Rail Transportation

Table 3 Rail Deliveries to Port (carloads)¹

| | Mississippi | | Cross-Border | Pacific | Atlantic & | |
|-----------------------------------------------|-------------------|------------|--------------|-----------|------------|---------|
| Week ending | Gulf ² | Texas Gulf | Mexico | Northwest | East Gulf | Total |
| 8/9/2006 ^p | 2,446 | 1,175 | 375 | 4,070 | 624 | 8,690 |
| 8/2/2006 ^r | 1,538 | 982 | 450 | 4,603 | 471 | 8,044 |
| 2006 YTD | 49,780 | 64,140 | 26,995 | 130,106 | 14,162 | 285,183 |
| 2005 YTD | 27,969 | 55,366 | 39,701 | 134,020 | 7,898 | 264,954 |
| 2006 YTD as % of 2005 YTD | 178 | 116 | 68 | 97 | 179 | 108 |
| Last 4 weeks as % of 2005 ³ | 470 | 54 | 60 | 115 | 735 | 114 |
| Last 4 weeks as % of 4-year avg. ³ | n/a | 63 | 72 | 155 | 285 | n/a |
| Total 2005 | 50,696 | 99,079 | 61,151 | 224,079 | 15,690 | 450,695 |
| Total 2004 | 41,957 | 93,500 | 58,843 | 208,334 | 10,957 | 407,143 |

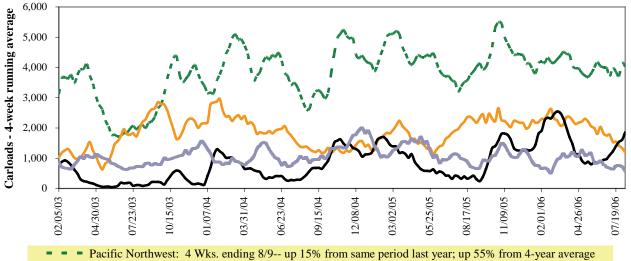
^TData is incomplete as it is voluntarily provided; ² Mississippi Gulf data back to January, 2004 from several new sources has been added resulting in large increases in the numbers reported; ³ Compared with same 4-weeks in 2005 and prior 4-year average; ⁴ Includes 53rd week.

YTD = year-to-date; p = preliminary data; r = revised data; n/a = not available

Source: Transportation & Marketing Programs/AMS/USDA

Railroads originate approximately 33 percent of U.S. grain shipments. Trends in these loadings are indicative of market conditions and expectations.

Figure 2 **Rail Deliveries to Port**



Texas Gulf: 8/9-- down 46% from same period last year; down 37% from 4-year average

Miss. River: 8/9--up 370% from same period last year; 4-year average not available

Cross-border Mexico: 8/9--down 40% from same period last year; down 28% from 4-year average

Source: Transportation & Marketing Programs/AMS/USDA

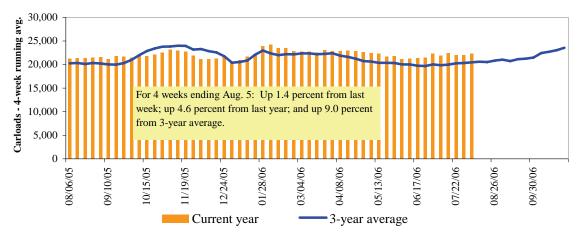
Table 4
Class I Rail Carrier Grain Car Bulletin (grain carloads originated)

| | E | ast | | West | | U.S. total | Ca | nada |
|---------------------------------------------|---------|---------|---------|--------|---------|------------|---------|---------|
| Week ending | CSXT | NS | BNSF | KCS | UP | | CN | CP |
| 08/05/06 | 3,030 | 3,467 | 9,760 | 477 | 5,543 | 22,277 | 5,024 | 4,234 |
| This week last year | 2,510 | 2,956 | 8,885 | 371 | 6,752 | 21,474 | 4,189 | 4,637 |
| 2006 YTD | 95,920 | 100,571 | 300,587 | 17,618 | 183,120 | 697,816 | 146,597 | 135,130 |
| 2005 YTD | 91,730 | 101,738 | 280,180 | 17,878 | 184,974 | 676,500 | 127,533 | 124,012 |
| 2006 YTD as % of 2005 YTD | 105 | 99 | 107 | 99 | 99 | 103 | 115 | 109 |
| Last 4 weeks as % of 2005 ¹ | 115 | 109 | 110 | 114 | 90 | 105 | 127 | 106 |
| Last 4 weeks as % of 3-yr avg. ¹ | 122 | 104 | 124 | 112 | 88 | 109 | 123 | 106 |
| Total 2005 | 152,060 | 167,465 | 476,033 | 27,459 | 307,170 | 1,130,187 | 225,817 | 215,145 |

As a percent of the same period in 2005 and the prior 3-year average. YTD = year-to-date.

Source: Association of American Railroads (www.aar.org)

Figure 3 **Total Weekly U.S. Class I Railroad Grain Car Loadings**



Source: Association of American Railroads

Table 5

Rail Car Auction Offerings¹ (\$/car)²

| Week ending | | | | | Delivery | period | | | | |
|-----------------------------------|----------|--------|----------|----------|----------|----------|----------|----------|----------|--------|
| 8/12/2006 | Aug-06 | Aug-05 | Sep-06 | Sep-05 | Oct-06 | Oct-05 | Nov-06 | Nov-05 | Dec-06 | Dec-05 |
| BNSF ³ | | | | | | | | | | |
| COT grain units | no offer | n/a | no offer | 372 | no offer | n/a |
| COT grain single-car ⁵ | no offer | n/a | no offer | n/a | no offer | n/a | 1533 | n/a | 03 | n/a |
| UP^4 | | | | | | | | | | |
| GCAS/Region 1 | no offer | n/a | no offer | no offer | no offer | 137 | no offer | no offer | no offer | n/a |
| GCAS/Region 2 | no offer | n/a | no offer | no offer | 325 | 381 | no offer | no offer | no offer | n/a |

¹Auction offerings are for single-car and unit train shipments only.

Region 1 includes: AR, IL, LA, MO, NM, OK, TX, WI, and Duluth, MN.

Region 2 includes: CO, IA, KS, MN, NE, WY, and Kansas City and St. Joseph, MO.

Source: Transportation & Marketing Programs/AMS/USDA. n/a = not applicable

Rail service may be ordered directly from the railroad via **auction** for guaranteed service, or via tariff for nonguaranteed service, or through the secondary railcar market.

²Average premium/discount to tariff, last auction

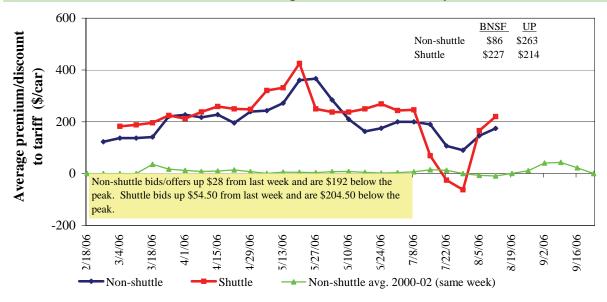
³BNSF - COT = Certificate of Transportation; N. grain and S. grain bids were combined effective the week ending 6/24/06.

⁴UP - GCAS = Grain Car Allocation System

 $^{^{5}}$ Range is shown because average is not available. Not available = n/a.

The **secondary rail market** information reflects trade values for service that was originally purchased from the railroad carrier as some form of guaranteed freight. The **auction and secondary rail** values are indicators of rail service quality and demand/supply.

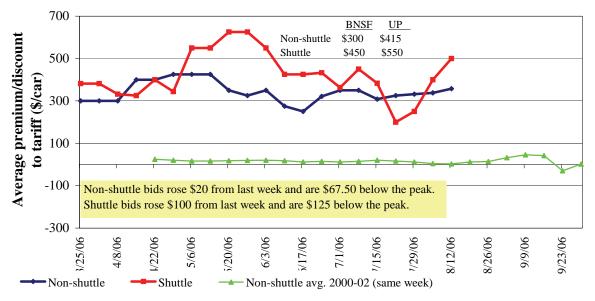
Figure 4
Bids/Offers for Railcars to be Delivered in September 2006, Secondary Market



Non-shuttle bids include unit-train and single-car bids.

Source: Transportation & Marketing Programs/AMS/USDA

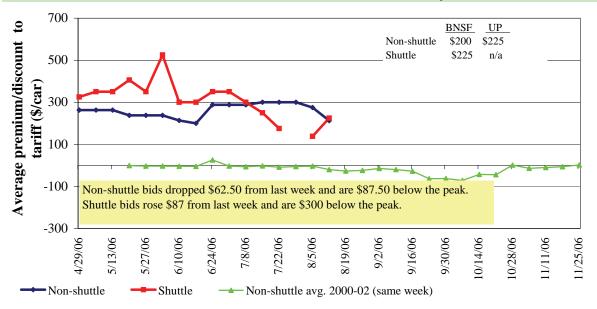
Figure 5
Bids/Offers for Railcars to be Delivered in October 2006, Secondary Market



Non-shuttle bids include unit-train and single-car bids.

Source: Transportation & Marketing Programs/AMS/USDA

Figure 6
Bids/Offers for Railcars to be Delivered in November 2006, Secondary Market



Non-shuttle bids include unit-train and single-car bids.

Source: Transportation & Marketing Programs/AMS/USDA

Table 6
Weekly Secondary Rail Car Market (\$/car)¹

| Week ending | | | Delive | ry period | | |
|----------------------------|--------|--------|--------|-----------|--------|--------|
| 8/12/2006 | Sep-06 | Oct-06 | Nov-06 | Dec-06 | Jan-07 | Feb-07 |
| Non-shuttle | | | | | | |
| BNSF-GF | 86 | 300 | 200 | 125 | n/a | n/a |
| Change from last week | -15 | 0 | -75 | -125 | n/a | n/a |
| Change from same week 2005 | -339 | -125 | -154 | -183 | n/a | n/a |
| UP-Pool | 263 | 415 | 225 | 225 | n/a | n/a |
| Change from last week | 71 | 40 | n/a | n/a | n/a | n/a |
| Change from same week 2005 | -31 | 90 | -50 | -50 | n/a | n/a |
| <u>Shuttle²</u> | | | | | | |
| BNSF-GF | 227 | 450 | 225 | 100 | n/a | n/a |
| Change from last week | 26 | 50 | 87 | n/a | n/a | n/a |
| Change from same week 2005 | n/a | n/a | n/a | n/a | n/a | n/a |
| UP-Pool | 214 | 550 | n/a | n/a | n/a | n/a |
| Change from last week | 83 | 150 | n/a | n/a | n/a | n/a |
| Change from same week 2005 | n/a | n/a | n/a | n/a | n/a | n/a |

¹Average premium/discount to tariff, \$/car-last week

Note: Bids listed are market INDICATORS only & are NOT guaranteed prices,

Missing value = n/a; GF = guaranteed freight; Pool = guaranteed pool

Sources: Transportation and Marketing Programs/AMS/USDA

Data from Atwood/ConAgra, Harvest States Co-op, James B. Joiner Co., Tradewest Brokerage Co.

²Shuttle bids are a new data series; prior to this we provided only non-shuttle rates.

Table 7 **Tariff Rail Rates for Unit and Shuttle Train Shipments**¹

| Effective date: | | ittle Tram Sinpment | | As % of same | Rate per | Rate per |
|----------------------------|--------------------|---------------------------|----------|-----------------|------------|---------------------|
| 8/7/2006 | Origin region | Destination region | Rate/car | month last year | metric ton | bushel ² |
| Unit train ¹ | | | | | | |
| Wheat | Chicago, IL | Albany, NY | \$1,861 | 100 | \$20.51 | \$0.56 |
| | Kansas City, MO | Galveston, TX | \$2,120 | 105 | \$23.37 | \$0.64 |
| | South Central, KS | Galveston, TX | \$2,550 | 104 | \$28.11 | \$0.77 |
| | Minneapolis, MN | Houston, TX | \$3,020 | 125 | \$33.29 | \$0.91 |
| | St. Louis, MO | Houston, TX | \$2,460 | 104 | \$27.12 | \$0.74 |
| | South Central, ND | Houston, TX | \$4,349 | 116 | \$47.94 | \$1.30 |
| | Minneapolis, MN | Portland, OR | \$3,840 | 91 | \$42.33 | \$1.15 |
| | South Central, ND | Portland, OR | \$3,840 | 91 | \$42.33 | \$1.15 |
| | Northwest, KS | Portland, OR | \$4,490 | 102 | \$49.49 | \$1.35 |
| | Chicago, IL | Richmond, VA | \$2,161 | 108 | \$23.82 | \$0.65 |
| Corn | Chicago, IL | Baton Rouge, LA | \$2,610 | 104 | \$28.77 | \$0.73 |
| | Council Bluffs, IA | Baton Rouge, LA | \$2,470 | 104 | \$27.23 | \$0.69 |
| | Kansas City, MO | Dalhart, TX | \$2,365 | 120 | \$26.07 | \$0.66 |
| | Minneapolis, MN | Portland, OR | \$3,200 | 89 | \$35.27 | \$0.90 |
| | Evansville, IN | Raleigh, NC | \$1,961 | 109 | \$21.62 | \$0.55 |
| | Columbus, OH | Raleigh, NC | \$1,850 | 109 | \$20.39 | \$0.52 |
| | Council Bluffs, IA | Stockton, CA | \$3,606 | 100 | \$39.75 | \$1.01 |
| Soybeans | Chicago, IL | Baton Rouge, LA | \$2,655 | 108 | \$29.27 | \$0.80 |
| | Council Bluffs, IA | Baton Rouge, LA | \$2,515 | 109 | \$27.72 | \$0.75 |
| | Minneapolis, MN | Portland, OR | \$3,610 | 100 | \$39.79 | \$1.08 |
| | Evansville, IN | Raleigh, NC | \$1,961 | 109 | \$21.62 | \$0.59 |
| | Chicago, IL | Raleigh, NC | \$2,561 | 107 | \$28.23 | \$0.77 |
| Shuttle train ¹ | | | | | | |
| Wheat | St. Louis, MO | Houston, TX | \$1,920 | 105 | \$21.16 | \$0.58 |
| | Minneapolis, MN | Portland, OR | \$3,640 | 93 | \$40.12 | \$1.09 |
| Corn | Fremont, NE | Houston, TX | \$2,196 | 82 | \$24.21 | \$0.61 |
| | Minneapolis, MN | Portland, OR | \$3,096 | 90 | \$34.13 | \$0.87 |
| Soybeans | Council Bluffs, IA | Houston, TX | \$2,412 | 87 | \$26.59 | \$0.72 |
| | Minneapolis, MN | Portland, OR | \$3,170 | 93 | \$34.94 | \$0.95 |

¹A unit train refers to shipments of at least 52 cars. Shuttle train rates are available for qualified shipments of more than 100 cars that meet railroad efficiency requirements.

Sources: www.bnsf.com, www.cpr.ca, www.csx.com, www.uprr.com

²Approximate load per car = 100 short tons: corn 56 lbs./bu., wheat & soybeans 60 lbs./bu.

Table 8
Tariff Rail Rates for U.S. Bulk Grain Shipments to U.S.-Mexico Border Crossings

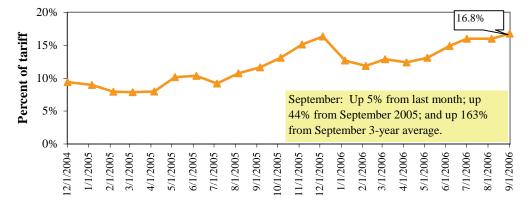
| Effective date: | | U.S. Duik Grain | <u> </u> | to e.b. 1/2 | As % of | CIOSSINGS | |
|-----------------|--------|-----------------|-------------------|-------------------|------------|------------|---------------------|
| Effective dates | Origin | Border | Train | Tariff | same month | Rate per | Rate per |
| Commodity | _ | | size ¹ | rate ² | | metric ton | bushel ³ |
| Commodity | state | crossing region | | | last year | | |
| Wheat | KS | Brownsville, TX | Shuttle | \$2,959 | 104 | \$30.23 | \$0.82 |
| | ND | Eagle Pass, TX | Unit | \$4,474 | 83 | \$45.71 | \$1.24 |
| | OK | El Paso, TX | Shuttle | \$2,235 | 99 | \$22.84 | \$0.62 |
| | OK | El Paso, TX | Unit | \$2,540 | 104 | \$25.95 | \$0.71 |
| | AR | Laredo, TX | Unit | \$2,600 | 109 | \$26.57 | \$0.72 |
| | IL | Laredo, TX | Unit | \$3,405 | 107 | \$34.79 | \$0.95 |
| | MT | Laredo, TX | Shuttle | \$3,980 | 93 | \$40.67 | \$1.11 |
| | TX | Laredo, TX | Shuttle | \$2,274 | 105 | \$23.23 | \$0.63 |
| | MO | Laredo, TX | Shuttle | \$2,840 | 104 | \$29.02 | \$0.79 |
| | WI | Laredo, TX | Unit | \$3,623 | 106 | \$37.02 | \$1.01 |
| Corn | NE | Brownsville, TX | Shuttle | \$3,543 | 114 | \$36.20 | \$0.92 |
| | NE | Brownsville, TX | Unit | \$3,623\4 | 99 | \$37.02 | \$0.94 |
| | IA | Eagle Pass, TX | Unit | \$3,773 | 113 | \$38.55 | \$0.98 |
| | MO | Eagle Pass, TX | Shuttle | \$3,364\4 | 111 | \$34.37 | \$0.87 |
| | NE | Eagle Pass, TX | Shuttle | \$3,764\\^4 | 109 | \$38.46 | \$0.98 |
| | IA | Laredo, TX | Shuttle | \$3,696 | 113 | \$37.76 | \$0.96 |
| Soybean | IA | Brownsville, TX | Shuttle | \$3,318 | 115 | \$33.90 | \$0.92 |
| | MN | Brownsville, TX | Shuttle | \$3,614 | 114 | \$36.93 | \$1.00 |
| | NE | Brownsville, TX | Shuttle | \$3,127 | 116 | \$31.95 | \$0.87 |
| | NE | Eagle Pass, TX | Shuttle | \$3,203 | 116 | \$32.73 | \$0.89 |
| | IA | Laredo, TX | Unit | \$3,357 | 115 | \$34.30 | \$0.93 |

^TA unit train refers to shipments of at least 52 cars. Shuttle train are available for qualified shipments of more than 100 cars that meet railroad efficiency requirements.

Sources: www.bnsf.com, www.uprr.com

Figure 7.

Railroad Fuel Surcharges, North American Weighted Average¹



 $^{^{\}rm 1}$ Weighted by each Class I railroad's proportion of grain traffic for the prior year.

 $Sources: \ www.bnsf.com, www.cn.ca, www8.cpr.ca, www.csx.com, www.kcsi.com, www.nscorp.com, www.uprr.com$

²Rates are based upon published tariff rates for high-capacity rail cars.

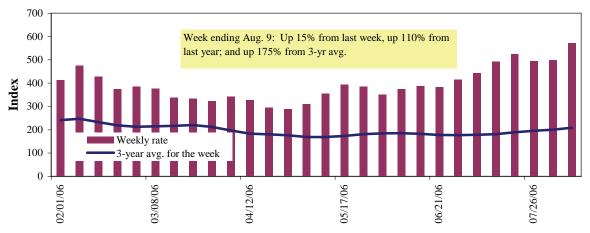
³Approximate load per car = 97.87 metric tons: Corn 56 lbs/bu, Wheat & Soybeans 60 lbs/bu

⁴High-capacity rate not available, rate estimated using published low-capacity tariff rate x 1.08

Barge Transportation

Figure 8

Illinois River Barge Rate Index - Quotes^{1,2}



¹ Index = percent of tariff rate; ²4-week moving average for the 3-year average

Source: Transportation & Marketing Programs/AMS/USDA

Table 9

Weekly Barge Rate Quotes: Southbound Barge Freight

| Weekiy | y barge Rate Quo | ites. South | ibbunu barge | rreight | | | | |
|--------------------|--------------------------|-------------|--------------|----------|-----------|------------|-------|---------|
| | | Twin | Mid- | Illinois | | | Lower | Cairo- |
| | | Cities | Mississippi | River | St. Louis | Cincinnati | Ohio | Memphis |
| Index ¹ | 8/9/2006 | 595 | 566 | 572 | 560 | 551 | 551 | 568 |
| | 8/2/2006 | 602 | 522 | 498 | 490 | 460 | 463 | 466 |
| \$/ton | 8/9/2006 | 36.83 | 30.11 | 26.54 | 22.34 | 25.84 | 22.26 | 17.84 |
| | 8/2/2006 | 37.26 | 27.77 | 23.11 | 19.55 | 21.57 | 18.71 | 14.63 |
| Current | t week % change fi | om the sam | e week: | | | | | |
| | Last year | 71 | 93 | 110 | 104 | 120 | 116 | 119 |
| | 3-year avg. ² | 129 | 156 | 175 | 206 | 208 | 207 | 234 |
| Index | September | 638 | 644 | 648 | 639 | 651 | 641 | 652 |
| | November | 624 | 554 | 545 | 503 | 514 | 514 | 486 |

Index = percent of tariff, based on 1976 tariff benchmark rate; ²4-week moving average.

Source: Transportation & Marketing Programs/AMS/USDA

Calculating barge rate per ton:

(Index * 1976 tariff benchmark rate per ton)/100

Select applicable index from market quotes included in tables on this page. The 1976 benchmark rates per ton are provided in map (see figure 9).

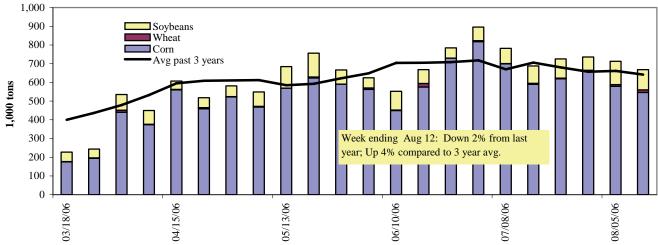
<u>Note</u>: The Illinois barge rate is for Beardstown, IL, La Grange Lock & Dam (L&D 8). The index, along with rate quotes and futures market bids are indicators of grain transport supply and demand.

Figure 9 **Benchmark tariff rates**



Figure 10

Barge Movements on the Mississippi River¹ (Locks 27 - Granite City, IL)



¹ The 3-year average is a 4-week moving average.

Source: Transportation & Marketing Programs/AMS/USDA

Table 10 **Barge Grain Movements (1.000 tons)**

| Week ending 8/12/2006 | Corn | Wheat | Soybean | Other | Total |
|----------------------------------------|--------|-------|---------|-------|--------|
| Mississippi River | | | | | |
| Rock Island, IL (L15) | 277 | 15 | 57 | 0 | 349 |
| Winfield, MO (L25) | 380 | 14 | 97 | 0 | 491 |
| Alton, IL (L26) | 580 | 14 | 131 | 0 | 725 |
| Granite City, IL (L27) | 546 | 14 | 108 | 0 | 686 |
| Illinois River (L8) | 151 | 15 | 57 | 0 | 223 |
| Ohio River (L52) | 17 | 12 | 21 | 0 | 50 |
| Arkansas River (L1) | 0 | 27 | 3 | 14 | 43 |
| Weekly total - 2006 | 563 | 53 | 131 | 13 | 761 |
| Weekly total - 2005 | 652 | 54 | 73 | 19 | 797 |
| 2006 YTD ¹ | 17,058 | 839 | 3,981 | 450 | 22,328 |
| 2005 YTD | 14,977 | 1,097 | 4,383 | 455 | 20,912 |
| 2006 as % of 2005 YTD | 114 | 76 | 91 | 99 | 107 |
| Last 4 weeks as % of 2005 ² | 104 | 122 | 150 | 78 | 110 |
| Total 2005 | 23,761 | 1,620 | 7,276 | 731 | 33,388 |

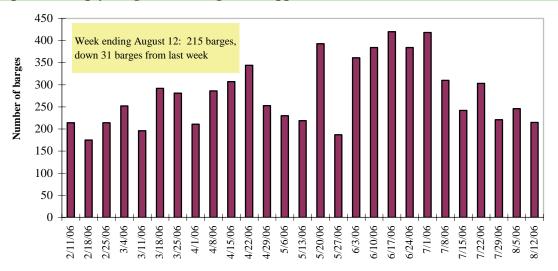
Weekly total, YTD (year-to-date) and calendar year total includes Miss/27, Ohio/52, and Ark/1; "Other" refers to oats, barley, sorghum, and rye.

Note: Total may not add exactly, due to rounding

Source: U.S. Army Corps of Engineers (www.mvr.usace.army.mil/mvrimi/omni/webrpts/default.asp)

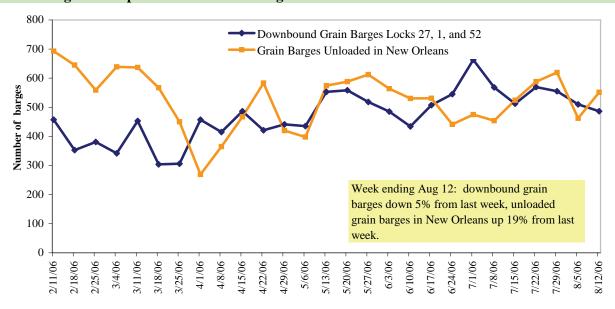
² As a percent of same period in 2005.

Figure 11 **Upbound Empty Barges Transiting Mississippi River Lock 27**



Source: Army Corps of Engineers

Figure 12 **Grain Barges for Export in New Orleans Region**



Source: Army Corps of Engineers and GIPSA

Truck Transportation

The **weekly diesel price** provides a proxy for trends in U.S. truck rates. Diesel fuel is a significant expense for truck grain movements, accounting for 37 percent of the estimated variable cost.

Table 11

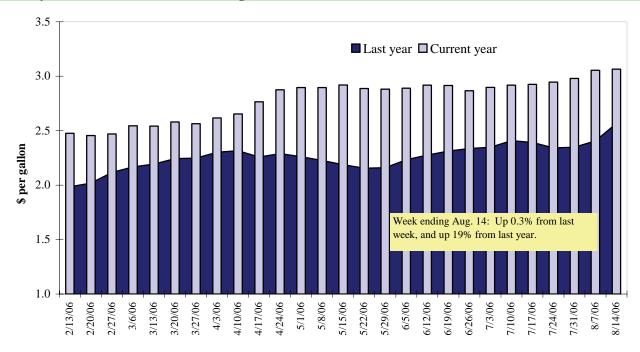
Retail on-Highway Diesel Prices¹, Week Ending 8/14/06 (US\$/gallon)

| | | | Chang | e from |
|--------|-------------------------|-------|----------|----------|
| Region | Location | Price | Week ago | Year ago |
| I | East Coast | 3.017 | -0.009 | 0.473 |
| | New England | 3.077 | 0.016 | 0.459 |
| | Central Atlantic | 3.130 | 0.026 | 0.497 |
| | Lower Atlantic | 2.964 | -0.025 | 0.465 |
| II | Midwest ¹ | 3.065 | -0.005 | 0.541 |
| III | Gulf Coast ² | 2.974 | -0.014 | 0.493 |
| IV | Rocky Mountain | 3.311 | 0.103 | 0.696 |
| V | West Coast | 3.218 | 0.105 | 0.327 |
| | California | 3.220 | 0.090 | 0.178 |
| Total | U.S. | 3.065 | 0.010 | 0.498 |

¹Diesel fuel prices include all taxes.

Source: Energy Information Administration/U.S. Department of Energy (www.eia.doe.gov)

Figure 13
Weekly Diesel Fuel Prices, U.S. Average



Source: Retail On-Highway Diesel Prices, Energy Information Administration, Dept. of Energy

²Same as North Central

³Same as South Central

Grain Exports

Table 12

U.S. Export Balances and Cumulative Exports (1,000 metric tons)

| 1 | | 1 00 (1)00 | | 4 | | | Corn | Sovbeans | Total |
|-------------------------------------------|--------|------------|-------|-------|-------|-----------|--------|----------|---------|
| | | | vvn | eat | | | Corn | Soybeans | Total |
| Week ending ¹ | HRW | SRW | HRS | SWW | DUR | All wheat | | | |
| Export Balances | | | | | | | | | |
| 8/3/2006 | 902 | 437 | 1,097 | 723 | 293 | 3,451 | 6,961 | 1,662 | 12,074 |
| This week year ago | 2,067 | 332 | 1,200 | 707 | 145 | 4,450 | 4,609 | 958 | 10,017 |
| Cumulative exports-crop year ² | | | | | | | | | |
| 2005/06 YTD | 1,054 | 592 | 1,256 | 787 | 140 | 3,829 | 49,226 | 24,310 | 77,365 |
| 2004/05 YTD | 1,860 | 402 | 1,416 | 457 | 133 | 4,267 | 42,337 | 29,330 | 75,934 |
| YTD 2005/06 as % of 2004/05 | 57 | 147 | 89 | 172 | 105 | 90 | 116 | 83 | 102 |
| Last 4 wks as % of same period 2004/05 | 46 | 146 | 87 | 102 | 194 | 78 | 159 | 193 | 126 |
| 2004/05 Total | 9,407 | 3,217 | 8,083 | 4,773 | 686 | 26,117 | 44,953 | 29,878 | 100,948 |
| 2003/04 Total | 12,697 | 3,785 | 6,928 | 4,895 | 1,053 | 29,359 | 47,704 | 24,108 | 101,171 |

¹ Current unshipped export sales to date

Note: YTD = year-to-date. Crop year: wheat = 6/01-5/31, corn & soybeans = 9/01-8/31

Source: Foreign Agricultural Service/USDA (www.fas.usda.gov)

Table 13 **Top 5 Importers**¹ **of U.S. Corn**

| Week ending 08/03/06 | Total Commitments ² | | | % change | Exports ³ |
|----------------------------|--------------------------------|-------------------|---------|--------------|----------------------|
| | 2006/07 | 2005/06 | 2004/05 | current CY | |
| Crop Year (CY) | Next CY | Current CY | Last CY | from last CY | 2004/05 |
| | | - 1,000 mt - | | | - 1,000 mt - |
| Japan | 1,910 | 17,031 | 16,091 | 6 | 16,429 |
| Mexico | 393 | 7,145 | 6,043 | 18 | 6,278 |
| Taiwan | 139 | 5,455 | 4,683 | 16 | 4,690 |
| Egypt | 60 | 4,186 | 4,452 | (6) | 4,563 |
| Korea | 231 | 5,437 | 2,074 | 162 | 2,268 |
| Top 5 importers | 2,733 | 39,254 | 33,342 | 18 | 32,143 |
| Total US corn export sales | 3,953 | 56,188 | 46,946 | 20 | _ |
| Top 5 importers' share of | | | | | |
| U.S. corn export sales | 69% | 70% | 71% | | |
| USDA forecast, Aug. 2006 | 54,610 | 53,340 | 46,180 | 16 | |
| Corn Use for Ethanol USDA | | | | | |
| forecast, Aug. 2006 | 54,610 | 40,640 | 33,606 | 21 | |

⁽n) indicates negative number.

² Shipped export sales to date, new crop year now in efect for wheat

 $^{^{1}}Based\ on\ FAS\ 2004/05\ Marketing\ Year\ Ranking\ Reports\ -\ www.fas.usda.gov;\ Marketing\ year = Sep\ 1\ -\ Aug\ 31.$

²Cumulative Exports (shipped) + Outstanding Sales (unshipped); FAS Weekly Export Sales Report.

³ FAS Marketing Year Final Reports - www.fas.usda.gov/export-sales/myfi_rpt.htm.

Table 14

Top 5 Importers¹ of U.S. Sovbeans

| Week ending 08/03/06 | Т | otal Commitme | % change | Exports ³ | |
|--------------------------------|---------|-------------------|----------|----------------------|--------------|
| | 2006/07 | 2005/06 | 2004/05 | current CY | |
| Crop Year (CY) | Next CY | Current CY | Last CY | from last CY | 2004/05 |
| | | - 1,000 mt - | | | - 1,000 mt - |
| China | 1,923 | 9,812 | 11,851 | (17) | 11,850 |
| Mexico | 101 | 3,619 | 3,486 | 4 | 3,579 |
| Japan | 444 | 3,099 | 3,184 | (3) | 3,289 |
| Taiwan | 54 | 1,975 | 1,544 | 28 | 1,585 |
| Indonesia | 0 | 1,209 | 959 | 26 | 1,079 |
| Top 5 importers | 2,522 | 19,713 | 21,023 | (6) | 21,382 |
| Total US soybean export sales | 3,749 | 25,972 | 30,288 | (14) | _ |
| Top 5 importers' share of U.S. | | | | | |
| soybean export sales | 67% | 76% | 69% | | |
| USDA forecast, Aug. 2006 | 29,670 | 25,310 | 29,856 | (15) | |

⁽n) indicates negative number.

Table 15 **Top 10 Importers**¹ of All U.S. Wheat

| Week ending 08/03/06 | Total Comm | itments ² | % change | Exports ³ |
|------------------------------------|------------|----------------------|--------------|----------------------|
| | 2006/07 | 2005/06 | current CY | |
| Crop Year (CY) | Current CY | Last CY | from last CY | 2005/06 |
| | - 1 | ,000 mt - | | - 1,000 mt - |
| Nigeria | 825 | 1,339 | (38) | 3,098 |
| Japan | 1,041 | 996 | 4 | 3,061 |
| Mexico | 751 | 975 | (23) | 2,625 |
| Iraq | 0 | 977 | (100) | 1,237 |
| Philippines | 901 | 480 | 87 | 1,878 |
| Egypt | 466 | 411 | 13 | 1,952 |
| Korea, South | 359 | 417 | (14) | 1,191 |
| Venezuela | 273 | 257 | 6 | 1,085 |
| Taiwan | 240 | 227 | 5 | 953 |
| Italy | 234 | 236 | (1) | 748 |
| Top 10 importers | 4,264 | 4,978 | (14) | 17,827 |
| Total US wheat export sales | 7,280 | 8,717 | (16) | |
| Top 10 importers' share of | , | ŕ | , , , | |
| U.S. wheat export sales | 59% | 57% | | |
| USDA forecast, Aug. 2006 | 24,490 | 27,460 | (11) | |

⁽n) indicates negative number.

¹Based on FAS 2004/05 Marketing Year Ranking Reports - www.fas.usda.gov; Marketing year = Sep 1 - Aug 31.

²Cumulative Exports (shipped) + Outstanding Sales (unshipped).

³ FAS Marketing Year Final Reports - www.fas.usda.gov/export-sales/myfi_rpt.htm.

¹Based on FAS 2005/06 Marketing Year Ranking Reports - www.fas.usda.gov; Marketing year = Jun 1 - May 31.

²Cumulative Exports (shipped) + Outstanding Sales (unshipped); FAS Weekly Export Sales Report.

 $^{^3}$ FAS Marketing Year Final Reports - www.fas.usda.gov/export-sales/myfi_rpt.htm.

Table 16 Grain Inspections for Export by U.S. Port Region (1,000 metric tons)

| Port | Week ending | | | 2006 YTD as | Last 4-we | eks as % of | Total ¹ |
|----------------------------------------|-------------|-----------------------|-----------------------|---------------|-----------|-------------|--------------------|
| regions | 08/10/06 | 2006 YTD ¹ | 2005 YTD ¹ | % of 2005 YTD | 2005 | 3-yr. avg. | 2005 |
| Pacific Northwest | | | | | | | |
| Wheat | 182 | 6,624 | 6,074 | 109 | 102 | 99 | 10,801 |
| Corn | 332 | 6,596 | 6,414 | 103 | 110 | 133 | 10,130 |
| Soybeans | 29 | 2,917 | 3,417 | 85 | 776 | 672 | 6,225 |
| Total | 542 | 16,137 | 15,905 | 101 | 124 | 135 | 27,156 |
| Mississippi Gulf | | | | | | | |
| Wheat | 75 | 2,516 | 3,336 | 75 | 63 | 53 | 4,643 |
| Corn | 701 | 22,080 | 17,189 | 128 | 127 | 134 | 28,202 |
| Soybeans | 77 | 8,159 | 8,710 | 94 | 114 | 131 | 14,793 |
| Total | 853 | 32,755 | 29,235 | 112 | 115 | 119 | 47,638 |
| Texas Gulf | | | | | | | |
| Wheat | 61 | 3,659 | 4,267 | 86 | 36 | 46 | 7,743 |
| Corn | 27 | 1,430 | 308 | 464 | 2,571 | 3,734 | 812 |
| Soybeans | 0 | 27 | 6 | 470 | n/a | 0 | 36 |
| Total | 88 | 5,116 | 4,581 | 112 | 57 | 72 | 8,591 |
| Great Lakes | | | | | | | |
| Wheat | 30 | 684 | 957 | 72 | 81 | 84 | 2,067 |
| Corn | 70 | 974 | 265 | 367 | 1,223 | 393 | 796 |
| Soybeans | 23 | 62 | 27 | 227 | n/a | 246 | 828 |
| Total | 124 | 1,720 | 1,249 | 138 | 289 | 207 | 3,691 |
| Atlantic | | | | | | | |
| Wheat | 0 | 293 | 139 | 210 | 259 | 510 | 301 |
| Corn | 0 | 415 | 58 | 718 | 904 | 2,113 | 249 |
| Soybeans | 0 | 298 | 429 | 70 | 0 | 576 | 801 |
| Total | 0 | 1,007 | 626 | 161 | 283 | 576 | 1,352 |
| U.S. total from ports | 2 | | | | | | |
| Wheat | 348 | 13,777 | 14,772 | 93 | 68 | 71 | 25,556 |
| Corn | 1,130 | 31,496 | 24,234 | 130 | 135 | 146 | 40,189 |
| Soybeans | 129 | 11,463 | 12,589 | 91 | 174 | 191 | 22,683 |
| Total | 1,608 | 56,736 | 51,596 | 110 | 121 | 122 | 88,428 |
| ¹ Includes weekly revisions | | | | | | | |

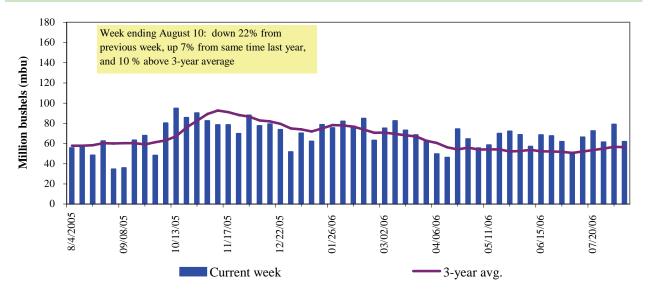
Includes weekly revisions

Source: Grain Inspection, Packers and Stockyards Administration/USDA (www.gipsa.usda.gov); YTD= year-to-date; n/a = not applicable

The United States exports approximately one-quarter of the grain it produces. On average, it includes nearly 45 percent of U.S.-grown wheat, 35 percent of U.S.-grown soybeans, and 20 percent of the U.S.-grown corn. Approximately 49 percent of these U.S. export grain shipments departed through the Mississippi Gulf region in 2005.

² Total includes only port regions shown above

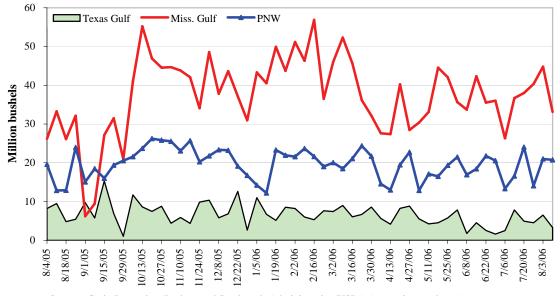
Figure 14
U.S. grain inspected for export (wheat, corn, and soybeans)



Source: Grain Inspection, Packers and Stockyards Administration/USDA (www.gipsa.usda.gov)

Note: 3-year average consists of 4-week running average

Figure 15
Weekly U.S. Grain Inspections: U.S. Gulf and PNW (wheat, corn, and soybeans)



Source: Grain Inspection, Packers and Stockyards Administration/USDA (www.gipsa.usda.gov)

| . Gulf PNW |
|--------------|
| wn 29 down 1 |
| wn 15 up 61 |
| own 8 up 40 |
| יכ |

Ocean Transportation

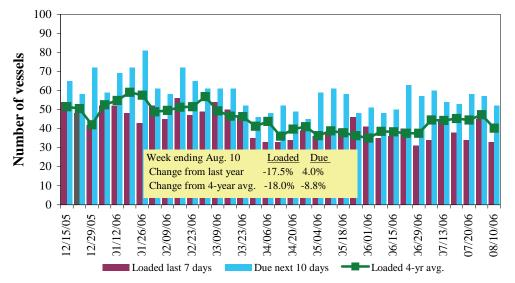
Table 17

Weekly Port Region Grain Ocean Vessel Activity (number of vessels)

| | | Gulf | | Pacific Northwest | Vancouver B.C. |
|------------|---------|--------|----------|----------------------|-------------------|
| | | Loaded | Due next | | |
| Date | In port | 7-days | 10-days | In port | In port |
| 8/10/2006 | 37 | 33 | 52 | 4 | 2 |
| 8/3/2006 | 27 | 45 | 57 | 6 | 3 |
| 2005 range | (1157) | (1056) | (1876) | (216) | (017) |
| 2005 avg. | 27 | 39 | 53 | 9 | 7 |

Source: Transportation & Marketing Programs/AMS/USDA

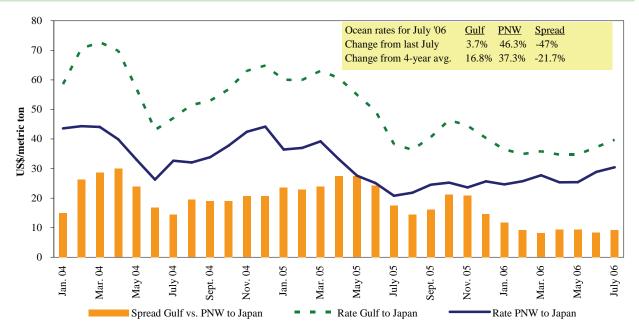
Figure 16
U.S. Gulf¹ Vessel Loading Activity, 2005/06



Source:Transportation & Marketing Programs/AMS/USDA

¹U.S. Gulf includes Mississippi, Texas, and East Gulf.

Figure 17 **Grain Vessel Rates, U.S. to Japan**



Source: Baltic Exchange (www.balticexchange.com)

Table 18

Ocean Freight Rates For Selected Shipments, Week Ending 8/12/06

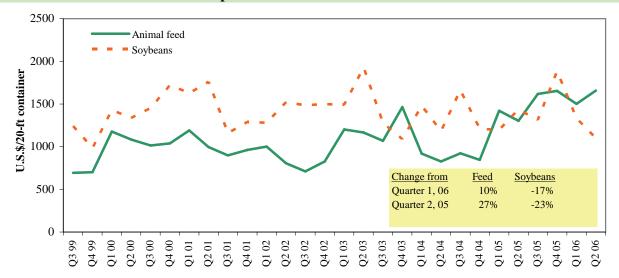
| Export | Import | Grain | Loading | Volume loads | Freight rate |
|-----------------------|---------------------|--------------|------------|---------------|-------------------|
| region | region | types | date | (metric tons) | (US\$/metric ton) |
| U.S. Gulf | South Korea | Hvy Grain | Jul 5/10 | 55,000 | 36.00 |
| U.S. Gulf | Honduras | Soybean Meal | Jul 5/15 | 10,000 | 83.01 |
| Ukraine | Morocco | Hvy Grain | Jun 19/26 | 20,000 | 20.00 |
| Gt Lakes/St. Lawrence | Jordan ¹ | Wheat | Jun 15/30 | 22,709 | 54.50 |
| River Plate | Algeria | Hvy Grain | Jun 20/30 | 20,000 | 44.75 |
| River Plate | Algeria | Hvy Grain | July 28/30 | 25,000 | 41.50 |
| River Plate | Poland | Hvy Grain | Aug 1/10 | 30,000 | 44.00 |

Rates shown are for metric ton (2,204.62 lbs. = 1 metric ton), F.O.B., except where otherwise indicates; op = option

Source: Maritime Research Inc. (www.maritime-research.com)

¹75 percent of food aid from the United States is required to be shipped on U.S. flag vessels. The vessels are limited in availability resulting in higher rates. In addition, destinations receiving food aid generally lack adequate port unloading facilities, requiring the vessel to remain in port for a longer duration than normal.

Figure 18
Ocean Rates¹ for Containerized Shipments to Selected Asian Countries



¹Rates are weighted by shipping line market share and destination country.

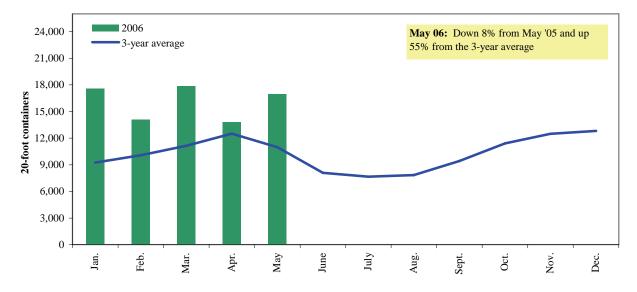
Countries include: Animal Feed: Busan-Korea (11%), Kaohsiung-Taiwan (32%), Tokyo-Japan (33%), Hong Kong (15%), Bangkok-Thailand (9%) and soybeans: Busan-Korea (1%), Kaohsiung-Taiwan (83%), Tokyo-Japan (12%), Bangkok-Thailand (3%), Hong Kong (1%)

Source: Ocean Rate Bulletin, Quarter 2, 2006, Transportation & Marketing Programs/AMS/USDA

Container ocean freight rates – average rate per twenty-foot equivalent unit (TEU) weighted by shipping line market share and trade route.

During 2005, containers were used to transport 4 percent of total U.S. grain exported, and 5 percent of total U.S. grain exported to Asia.

Figure 19 **Monthly Shipments of Containerized Grain to Asia**



Source: Port Import Export Reporting Service (PIERS), Journal of Commerce

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